

CableTEK LLC

January 31, 2023

Virginia House Of Delegates
Transportation Subcommittee

Dear Delegates,

I am a resident and small business owner in Loudoun County and I am writing to you to express my support for the Greenway distance based tolling bill (HB 1858 / SB 1162). I heard about this last year and should have reached out then. When it didn't make it through the general assembly I was disappointed. The Greenway has been a topic of discussion and disagreement in the county for decades and since we elected you I'm asking for your help.

I have several business vehicles that use the Greenway daily. The majority of my customers live along the corridor from Dulles to Leesburg. As a business owner I have to consider the cost of time, gas, and labor to decide if it's worth paying the toll or not. In most cases we just have to pay the toll. Some days my vehicles go through the tolls multiple times each and the toll monthly bills are outrageous!

In 2022 my company paid \$6650 in tolls. Over \$4000 of that was on the Greenway, mostly 1-2 mile trips to avoid congestion and save time. This does not include my personal use vehicles. The cost gets passed on to my customers (other Loudoun County residents), it comes out of my paycheck (Loudoun County resident), and it's money that isn't used to grow my business (Loudoun County business).

I understand that the SCC regulates Greenway toll prices and doesn't allow distance-based tolling like all the other toll roads under VDOT. The SCC needs to change their policy to allow distance-based tolling. Every year there is a fight about toll rate increases. It is not sustainable for the residents or businesses in Loudoun County.

Change to distance-based tolling, increase the number of users, and collect the same amount of toll revenue at a lower cost to the county residents you represent. We need you to push for what's in the best interest of Loudoun County residents and please support HB 1858 / SB 1162.

Sincerely,

Joe Graham

Owner

CableTEK LLC