



Willow Spring Towing & Recovery, Inc

14395 Penrose Place

Chantilly, VA 20151

703-631-9339

[willowsspringtowing.com](http://willowsspringtowing.com)

---

Subject: **Opposition to House Bill No. 662**

I am writing on behalf of Willow Spring Towing & Recovery, Inc., a company with an established legacy dating back to 1941, providing emergency towing and recovery services in Virginia and beyond. Our founder, Woody Herring, was honored with induction into the International Towing Hall of Fame in 1991 and played a pivotal role in the founding of the Virginia Towing and Recovery Operators Association (VATRO).

We wish to express our **strong opposition to House Bill No. 662**. If enacted, this legislation would adversely impact both large and small towing companies across the state. Our concern arises from the bill's attempt to address an issue that, in our view, does not exist. The current laws and licensing requirements for towing operators in Virginia are already more stringent than those in any other state.

The towing industry is inherently diverse, varying in fleet size, specialization, and geographical location. Attempting to implement a standardized training program that caters to all towing companies overlooks these inherent differences. Companies may specialize in law enforcement towing, towing to repair shops, or towing only salvage vehicles. This diversity creates a need for vastly different employee training needs. In addition some towing companies operate in either high-density traffic areas with many interstates and large highways while others operate in rural areas, making a one-size-fits-all training approach impractical.

Moreover, the bill introduces challenges in designating instructors. Our company, along with many others, employs individuals with decades of experience in the towing industry, surpassing the expertise of potential instructors selected by an association. The vague criteria for vetting instructor qualifications further raise concerns about the efficacy of the proposed training programs.

It is essential to note that our company and many others in the state already have robust safety measures in place, including roadside safety instruction, specific towing law training, continuous education to adapt to industry changes, and federally mandated drug testing.

In conclusion, we firmly believe that the proposed legislative bill imposes unnecessary regulatory burdens. We advocate for maintaining the flexibility to design and implement in-house training programs tailored to our business needs, location, and towing specialization. This approach ensures immediate applicability, promotes employee engagement, and proves cost-effective compared to standardized, externally regulated training.

We respectfully urge you to **vote against House Bill No. 662**, as it introduces unwarranted overregulation and burdens without addressing any current industry shortcomings.

Thank you for your attention to this matter.

Sincerely,

  
Woodrow W. Herring III  
Vice President  
Willow Spring Towing & Recovery, Inc.